

# BENELUX 2024 SUMMERTIME HOT PROGRAM



Scan or Click to  
Join the Program



## FULL VIDEO PRODUCT LINE NFR PROGRAM

67%  
OFF



MVC series



MeetingBoard



MeetingBar



BYOD

Ready to try on your first Yealink video device? Try Anything You like with **up to 67% Off** list price, specially for Partners who have not purchased Yealink MTR or BYOD before, NFR models: MeetingBoard, MeetingBar series, MVC series, BYOD series

## Why Yealink

600M

USD revenue

45%

MTR growth of  
sell-through in 2023

TOP5

Room System Device Vendor,  
leading in EMEA market

# BENELUX 2024 SUMMERTIME HOT PROGRAM



## MEETINGBOARD PROMOTION

### 1. GET ON BOARD

Ready to Try on Your First Yealink MeetingBoard65?  
For Partners who have not purchasd MeetingBoard65 before, you can now apply for the NFR program with **up to 67% off** list price.



[Apply Now](#) Valid to 30<sup>th</sup> Sep 2024

Model	List Price €	NFR price €	Discount Level
MB65-A001	4799.95	1585	67% off List
MB-Floorstand-650T	699.95	250	62% off List

Limited Quantity, First Come, First Served

### 2. ELEVATE YOUR JOURNEY

**Unlock Massive Savings for Your Next Step!**

- Experience an incredible 51% off list discount for 1 to 2 MeetingBoards.
- Unlock extra condition for more than 3.



[Apply Now](#) Valid to 30<sup>th</sup> Sep 2024

## YEALINK ALL-IN-ONE MEETINGBOARD



Easy to Sell

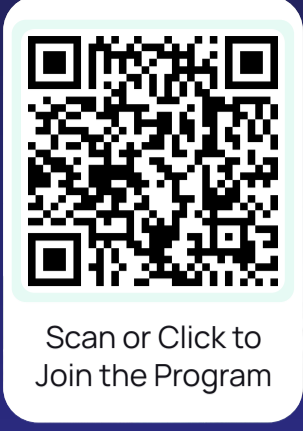


Excellent Customer Feedback



Increase Profit

# BENELUX 2024 SUMMERTIME HOT PROGRAM



## MEETINGBAR A40 NFR PROGRAM



Try Your first MeetingBar A40 with 68% off list price. Yealink, the first brand to introduce Android-based all-in-one video bars, continues to lead with the MeetingBar A40—an ideal solution for small to medium rooms, offering unmatched simplicity, performance, and security.

Model	List Price €	NFR price €	Discount Level
A40-031	2499.95	810	68% off

[Apply Now](#) Valid to 30<sup>th</sup> Sep 2024

## Introducing MeetingBar A40

### SIMPLIFY WITH ONE PLUG

MeetingBar A40's One-Cable Solution simplifies deployment, sharing and BYOD in 2 ways.



One **Cat5e cable** from the bar to the touch console provides power and network, **eliminating extra cables**. Plus, you only have to **sign in Teams account once**.



One **USB-C cable** from the touch console to the PC enables **4K sharing, BYOD, and PD charging**. There is only one cable on the desk.

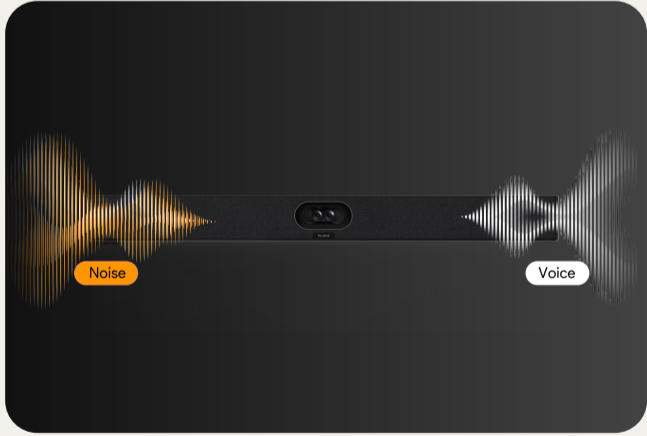
[One-cable Deployment Demo](#)

## POWERFUL AUDIOVISUAL

The MeetingBar A40's **dual-camera** system with **IntelliFocus** feature keeps everyone visible and active speakers in the spotlight. Its AI-enhanced audio, with an **8-MEMS mic array and stereo speakers**, ensures clear, immersive sound without noise.



[IntelliFocus Demo](#)

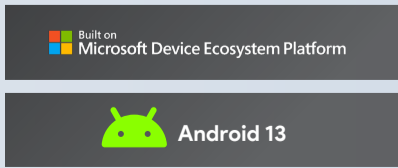


[Noise Cancellation Demo](#)

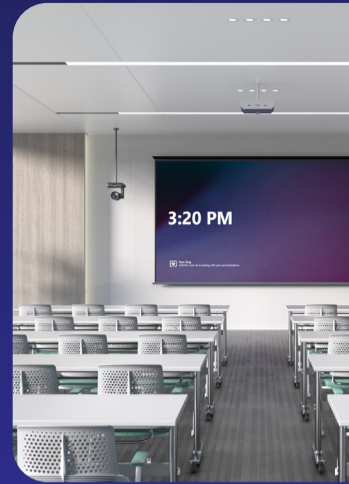
## FUTURE-PROOF SECURITY

MeetingBar A40, based on Android 13, supports the Microsoft Device Ecosystem Platform (MDEP), ensuring a future-proof and secure meeting experience that effectively combats malicious attacks and data leaks.

- Secure Boot
- Hardware Attestation
- Microsoft PKI
- Secure Pairing



# BENELUX 2024 SUMMERTIME HOT PROGRAM



## MVC SERIES PROMOTION

### 1. MVC TRADE-IN PROGRAM

Elevate your meetings with AI!  
Trade-in the aging video equipment for Yealink's advanced video solutions and reap the benefits of an AI-powered meeting experience.

**48% OFF**  
UP TO 48% OFF  
Valid to 31<sup>st</sup> Dec 2024

#### Target customers:

End users who own old video devices and wish to upgrade to new video devices. Approved trade-in equipment includes 1st and 2nd Yealink MVC series products, as well as video conference devices from other vendors.

#### Discount:

Customers can enjoy up to 48% discount off the list price.

#### Eligible Products to Purchase



MVC S40  
Small to Medium Rooms



MVC S60  
Small Signature Rooms



MVC 860  
Large Rooms



MVC S90  
ProAV Rooms

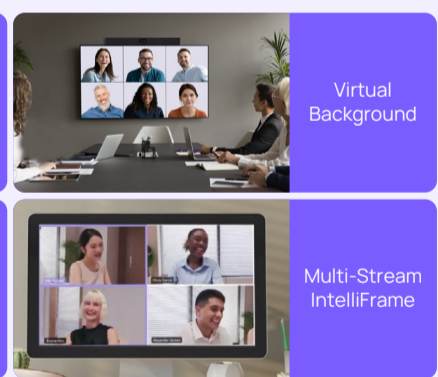
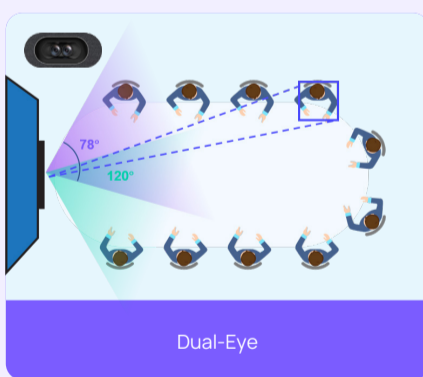


AVHub  
Meeting Audio & Video Processor



UVC86  
Dual-Eye Intelligent Tracking Camera

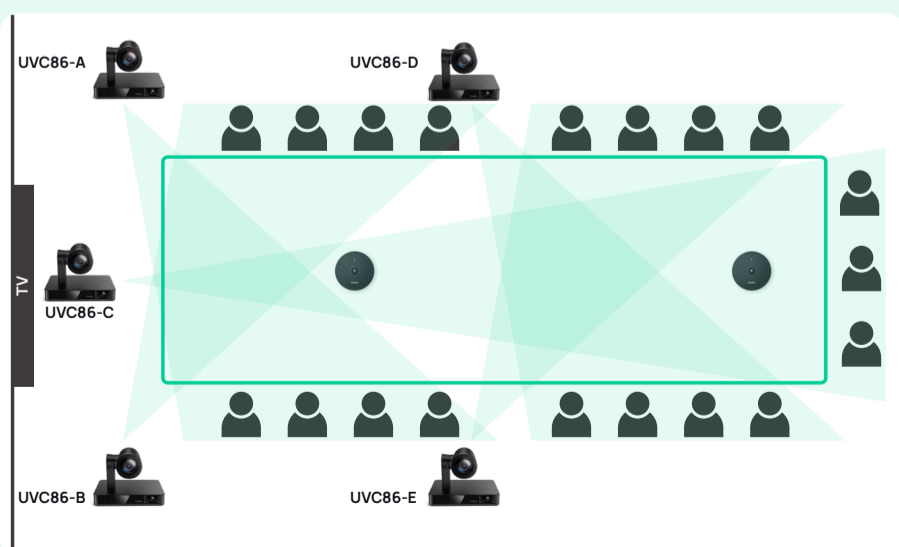
### MVC-S40



### MVC-S90

#### Multi-Camera IntelliFrame

- Present latest 4 active speakers
- Fast and precise tracking
- Feel natural and effortless in conversations



# BENELUX 2024 SUMMERTIME HOT PROGRAM



## BYOD SHARP DISCOUNT



UVC84

Valid to 31<sup>st</sup> Dec 2024



SmartVision 40

Valid to 31<sup>st</sup> Dec 2024

Model	List Price €	Reseller Promotion Price €	Discount Level
UVC84	999.95	494.16	50% off List
SmartVision 40	1299.95	570	56% off List

## BYOD NFR PROGRAM



Try Your first UVC40 E2 with 67% off list price. Tailored for huddle rooms and smaller spaces, UVC40 E2 combines robust features in a sleek design.

Model	List Price €	Reseller Promotion Price €	Discount Level
UVC40 E2	569.95	188.08	67% off

Valid to 31<sup>st</sup> Dec 2024

## PROJECT INCENTIVE

### WORK WITH US, WIN WITH US.

Simply register your project via Yealink ORS portal, you will enjoy up to **4%** discount from the Yealink ORS program!

Series	Threshold	Project Discount
MTR-Android	5+	2%
	10+	3%
	50+	4%
MTR-IWB(MeetingBoard65/ MeetingBoard86)	less than 5	1%
	5-15	3%
	more than 15	4%
MTR-W(MVCS40/MVCS60/ MVCS90/MVC860/AVHub/ UVC86)	Trade-in Policy	

### JOIN THE MICROSOFT PARTNER PROGRAM TO RECEIVE REBATE

Once you join the Microsoft Partner Program, Yealink will offer up to **4%** of project incentives after you achieve the target of sales.

Product Category	Project Winning Quantity (In half a year)	Incentive Ratio (Based on Partner's actual purchase price)
MTR	50 units ≤ B < 100 units	3%
	B ≥ 100 units	4%