



Yealink

Yealink Opportunity Registration System

How to register project?

What is ORS

- Yealink Opportunity Registration System is a web-based portal for deal registration and partner project opportunities protection

How it works

- Special Price Support (rebate or discount)
- Protection: First registered, first protected
- Support: Solution Design / POC

How to log in

- Login Page:
<https://ors.yealink.com/login>
(Log in your account or register new account)

What is ORS

Program Objective

The Yealink Opportunity Registration System (ORS) is designed to reward Yealink Partners that actively identify, develop, and secure new business opportunities in targeted market segments.

It will also enable Yealink to fully engage in projects and protect the presales investments of Yealink Partners.

Yealink provides ORS for our Partners to register and manage their opportunities.



Registration Page

Register

Attention

This Registration page is not for Yealink Distributors or end-users. If you are a Yealink Distributor, please contact sales representative to obtain an account. If you are an end-user, you are highly encouraged to contact local SI or Reseller to register new opportunities.

Personal Info

* Contact Name

* Phone

Job Title

* Email

* Password

* Confirm P

Company Info

* Company Name

* Country

Website

Tips

This Registration page is not for Yealink Distributors or end-users. If you are a Yealink Distributor, please contact sales representative to obtain an account. If you are an end-user, you are highly encouraged to contact local SI or Reseller to register new opportunities.

OK

Before start, user need to register an account and fill in the personal and company information.

After successful registration, user will receive an activation email, and they will need to activate the account before log in.

Modifying the Permission of Product Line

[+ Register](#) ORS TEST contact ▾

Personal Info

Language English >

Guide

Contact Us

Logout

Project Type Industry

Estimated Time of Final Confirmation Quantity Required

Distributor	SI	Industry	Quantity Required	Platform	Estimated of Order
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1. Personal Info allows user to modify personal information and the permission of product lines.

2. In the Product Line field, modify the permission and click Save.

Personal Info

Product Line Info

Product Line

- Yealink Meeting & VC Endpoints
- Microsoft-certified Teams Devices
- SIP Phones

SIP Phones Role

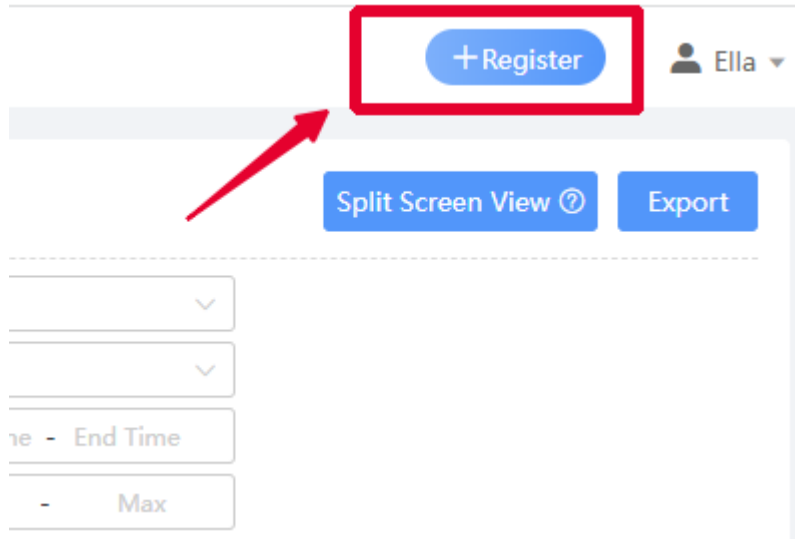
SI

Yealink Meeting & VC Endpoints Role

SI

[Cancel](#) [Save](#)

Project Management



Add a project with the **register** button in the upper right corner on the ORS page.

After filling the information click submit.

Register

Product Line Tips

SIP Phones :
Include T2/T3/T4/T5 series **SIP phones**, CP series **conference phones** and **DECT phones**.

Yealink Meeting & VC Endpoints :
Include YMS platform, Yealink Meeting **cloud service**, VC series room system (VC200/500/800/VC880), MeetingEye series **room system** (M400/M600).

Microsoft-certified Teams Devices :
Include MVC series **Teams Room System**, VC210 and **MeetingBar series Collaboration Bar**, T4/T5/MP series **Teams or SFB Edition desk and conference phones**, **UVC series USB Cameras, USB Headsets and speakerphones**.

ZOOM-certified Devices :
Include ZOOM phones, ZVC series Zoom Rooms System.

Project Info

* Product Line SIP Phones Yealink Meeting & VC Endpoints Microsoft-certified Teams Devices ZOOM-certified Devices

Project Type

End User Info

* End User Company

* Country * State/Province

City * Industry

* Contact Name Phone

Project Management

Project Info

End User Info

SI/Reseller Info

Processment Info

Yealink Product I...

Competitor Info

Other Info

Assignment

Project Status Info

Operation Log

Back To TOP

Project Info			
Product Line	SIP Phone , Video , Microsoft Certified Devices , Zoom Devices		
Project No.	20200812102003e1		
Project Type	New Project		
End User Info			
End User Company	End User Company	VAT No	---
Country	United States	State/Province	State of California
City	City of Los Angeles	Industry	Education
Contact Name		Phone	
Email	---	User Address	美国
How many branches in the company			
SI/Reseller Info			
Desired Distributor	No		
Processment Info			
Project Phase	PO-Opportunity Identification	Currency	USD
Project Budget	USD 10,000.00	Total Project Requirements	100
Edit		Expansion	Previous Next

Under the tab of Project Info, users can edit, expand or delete the project

Combination Screening

[Filter\(See Less\)](#)

Product Line	<input type="text"/>	Product Type	<input type="text"/>	Project Phase	<input type="text"/>
Project Status	<input type="text"/>	Project Type	<input type="text"/>	Industry	<input type="text"/>
Country	<input type="text"/>	Register Time	<input type="text" value="Start Time - End Time"/>	Estimated Time of Order	<input type="text" value="Start Time - End Time"/>
Estimated Time of Final Confirmation	<input type="text" value="Start Time - End Time"/>	Quantity Required	<input type="text" value="Min - Max"/>	Not Updated Days	<input type="text" value="Min - Max"/>

User can use Filter and set the corresponding filters to view the desired projects.

Split Screen View

The screenshot displays a user interface for project management. At the top right, there is a '+ Register' button and a user profile icon labeled 'ORS test'. Below this, a blue button labeled 'Split Screen View' with a help icon is highlighted with a red rectangular box. To its right is an 'Export' button. The main area contains several filter fields: 'Project Phase', 'Project Status', and 'Project Type' are dropdown menus; 'Register Time', 'Estimated Time of Order', and 'Estimated Time of Final Confirmation' are date range pickers with 'Start Time - End Time' labels. Below the filters is a table header with the following columns: Product Line, Product Type, Project Status, Project Phase, Country, Distributor, SI, Industry, Quantity Required, and Select Platfo.

In the project list, user can click “Split Screen View”to enter the split screen interface, this function helps user quickly switch projects

Contact Us

Any further information about Yealink
ORS, please contact ors@yealink.com

ORS Support E-mail

ors@yealink.com

Close



A woman and a man are seated at a table in a meeting room, facing each other. In the background, a large screen displays a video conference with two participants. The scene is dimly lit with a blue tint.

THANKS

Yealink